

# GOUGHS

## SOLICITORS



### *In this month's Ask Goughs column we consider the benefits of "Thinking Local" when choosing a property lawyer.*

**Question: "I live in Wiltshire and am about to sell my house. My estate agent has recommended a solicitor in Leicestershire who charges £199 for their conveyancing services. Is this sensible or should I consider a local firm like Goughs?"**

This type of question crops up not just for lawyers but for anyone selling goods or services.

Firstly, ask your estate agent why they recommend a firm a few hundred miles away? If it's because they are part of a "chain" and are told to, then it's not a genuine recommendation.

If you think that's the case ask around, ask family and friends, and get a genuine recommendation. At Goughs we're not scared to be compared with others, we are proud of our service and know that clients use us again and again and happily recommend us to friends and family.

Secondly, check the price carefully. Some providers flag up a headline figure to catch your eye, but is that the real price? Have you read the small print? If you're thinking of using an online firm ask for the full price (including all the extras) and then compare it with ours. We provide full details about likely costs at the outset.

Finally, let's consider the disadvantages of using a law firm hundreds of miles away or online:

- If you have to move quickly and need to get a document to your lawyer would you prefer them to be on your high street, so you can drop it in today - or 200 miles away?
- If something crops up and you want to see someone or need something explained face-to-face, how are you going to do it?
- Let's not forget that your local conveyancer will also know the area well and has local knowledge that you can benefit from.

At Goughs we know that the sale and purchase of your home is an important financial and emotional transaction.

That's why we ensure you receive a personal service from a named conveyancer with years of experience, who takes personal responsibility for your sale and purchase and will act as your single point of contact throughout.

For a high quality, personal service that's at the heart of your community, think Goughs.

For more information please contact Kevin Dobson, Head of Conveyancing on 01225 703036, email [kevindobson@goughs.co.uk](mailto:kevindobson@goughs.co.uk) or visit [www.goughs.co.uk](http://www.goughs.co.uk)

This article does not constitute legal advice and no action can be taken as a result of reading it. A qualified lawyer should always be consulted before taking any legal action.

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